This program is for business majors only. Successful completion of the six courses listed below will make a BSBA student eligible to apply to take the CFP Certification Examination.

<table>
<thead>
<tr>
<th>Course</th>
<th>Title</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>FIN 3071</td>
<td>Principles of Risk Management and Insurance</td>
<td>3 sh</td>
</tr>
<tr>
<td>FIN 3780</td>
<td>Estate Planning <em>(fall only)</em></td>
<td>3 sh</td>
</tr>
<tr>
<td></td>
<td>(Prerequisite: FIN 3071 &amp; FIN 3680)</td>
<td></td>
</tr>
<tr>
<td>FIN 3880</td>
<td>Retirement and Employee Benefits Planning <em>(fall only)</em></td>
<td>3 sh</td>
</tr>
<tr>
<td></td>
<td>(Prerequisite: FIN 3071. Corequisite: FIN 3890)</td>
<td></td>
</tr>
<tr>
<td>FIN 3890</td>
<td>Survey of Investments</td>
<td>3 sh</td>
</tr>
<tr>
<td></td>
<td>(Prerequisite: FIN 3680)</td>
<td></td>
</tr>
<tr>
<td>ACC 3580</td>
<td>Individual Income Tax</td>
<td>3 sh</td>
</tr>
<tr>
<td></td>
<td>(Prerequisite: ACC 2110 with a minimum grade of “C.”)</td>
<td></td>
</tr>
<tr>
<td>FIN 4580</td>
<td>Financial Planning <em>(spring only)</em></td>
<td>3 sh</td>
</tr>
<tr>
<td></td>
<td>(Prerequisite: FIN 3780 &amp; FIN 3880)</td>
<td></td>
</tr>
</tbody>
</table>

**Total: 18 sh**

A minimum grade of C- is required in each course.

Students must have a 2.0 cumulative GPA and 60 sh to take 3000 level business courses. Students must have a 2.0 cumulative GPA, 90 sh and a minimum grade of C in ENG 3100 or BE 3340 to take 4000 level business courses.

For more information, please go to: [www.business.appstate.edu/finance/programs.php](http://www.business.appstate.edu/finance/programs.php)

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